



Marquez Brothers International, Inc.

DIRECTOR OR VICE PRESIDENT OF OPERATIONS

Marquez Brothers is conveniently headquartered in San Jose, CA and is the place for individual growth. Reports to the CEO and manages all Operations department locations in the US and Mexico. The VP of Operations is responsible for the performance of all Department functions: Manufacturing, Material Management, Order Services, Engineering. The person in this role will implement programs to ensure attainment of business plan for growth and profit which includes improving processes and management methods to generate higher ROI and work flow optimization.

Responsibilities:

- Must have a strong working background in production of dairy products. The person having clear cut knowledge of Marquez Brothers products, both manufactured and purchased for sale, would have the "baseline" required for this position.
- Has "hands on" expertise in designing and implementing state of the art Supply Chain Management processes in an environment that doesn't currently have it. This would include multi level partnering to achieve a corporate world class manufacturing philosophy and practice.
- Develops and seeks approval of annual budget and maintains the requirements of that budget on a monthly basis in multiple manufacturing facilities in California and Mexico..
- Reviews and controls budget spending, labor efficiency, material efficiency, engineering effectiveness and customer service.
- Develops and recommends corporate operations policy within the Operations Department.
- Oversees the availability of all manufactured products throughout the entire Marquez Brothers distribution network.
- The position mandates innovative skills to best resolve both long term strategic issues as well as resolution to short term tactical problems that occur at the California and Mexico manufacturing sites.
- Highly computer literate of monitoring and reporting tools available and has expertise on how to use those tools effectively.
- Responsible for implementation of full TQM and TPM practices.
- Utilizes SPC principles throughout the Marquez Brothers organization to ensure that all processes stay within its prescribed control limits.
- Develops and plans for new areas of manufacturing technology implementation along with sufficient planning for areas that support the mission of the corporation.
- Primary owner of technical and philosophical Company Operating Systems (ERP, Lean Manufacturing, Just in Time).
- Is responsible for developing a perpetual internal personnel growth program.
- Ensures that all workers in the operations arena are cross trained
- Knows the direct relationship between the reduction of all lead times and customer satisfaction/ increased profitability.

Qualifications:

- Bachelors or Masters in Business
- ERP/LEAN/TQM Expertise
- Is an effective change agent with executive management teams
- Is one of the primary Executive S&OP team members who understand the word compromise when it involves what is best for the business.

- Must be willing to challenge current methods of Marquez Brothers current business philosophies and sell better more advanced methods to the executive team.
- Must be a "non-silo" organization driven individual.
- Ability to read, analyze, and interpret common scientific and technical journals, financial reports, and legal documents.
- Develop and maintains workable KPI's at all levels of their organization.
- Identifies training needs, initiates development of subordinates and takes effective personnel action to resolve or improve business issues.

Resumes can be submitted to hr@marquezbros.com

Phone calls not accepted.